

February 25, 2020

Town of Cortlandt Planning Board 1 Heady Street Cortlandt Manor, NY 10567 Ms. Loretta Taylor, Chairperson

Ms. Taylor,

We are grateful for the opportunity to present to the Planning Board for approval a Rooftop Solar and Battery Storage project located at *The Mines Press* 231 Croton Avenue Cortlandt Manor, NY 10567.

To start, some background on The Mines Press:

## NEW YORK CITY, 1933

In the height of the Great Depression, using \$200.00 in capital borrowed from his wife, Samuel Mines opened a small commercial printing shop on West 21st Street. Samuel was the only employee, and the only equipment was a small second-hand printing press. From these humble beginnings, The Mines Press was born.

In the beginning, as the Depression faded, the fledgling business slowly grew, supplying letterheads, envelopes, business cards, office forms, and labels to local companies. The only customers were those that walked in off the street. There was no marketing, just word-of-mouth advertising, but gradually the company gained a reputation for high quality and affordable prices. The business began to thrive.

After World War II, Samuel's sons, Marty and Bernie, joined him, and The Mines Press became a family business. Initially, Marty worked in the office, while Bernie oversaw the day-to-day production. The company reorganized when a third son, Danny, joined the company. Marty concentrated on marketing, Bernie managed the office, and Danny took charge of production.





# THE BIRTH OF THE "INSURANCE PRINTERS"

In 1952, the course of the company changed forever. The country was enjoying the postwar prosperity boom, and the insurance industry was growing by leaps and bounds, thanks in large part to the growing number of automobiles on the country's new highways. One day, a neighborhood insurance agent walked in with a small custom form that he needed for his office. The business was so brisk that he needed a form that his secretary could check off and drop in an envelope instead of sending his clients' individual typed letters. The form worked so well that the agent reordered the form again and again.

Recognizing the form's marketing potential, Marty set about creating an entire line of these "insurance" forms. He put them in a catalog and mailed a copy to every insurance agent in the country. The forms, appropriately named "Short Forms" and "Time Savers," were an immediate success. The Mines Press became forever known as "The Insurance Printers."





# 1960

The Mines Press relocated to the Hudson building on West 14th Street, occupying the corner of one floor in a six-story building. New insurance-related products were constantly developed and introduced, continuing its growth. In 1997, The Mines Press purchased the building, expanding to fill all six floors with various departments for customer service, order entry, marketing, accounting, data processing, art, and production.



# 1997

The Mines Press sells the "Hudson Street Mines Press" building and begins our move to Cortlandt Manor, NY. Construction began shortly after on a renovation that converted our factory and office building to luxury condominiums. The conversion was completed in 2000. Read about the history of the <u>"Hudson Building."</u> at 342 West 14th Street.





# TODAY

The Mines Press is now headquartered in a new, modern facility in Cortlandt Manor, NY, a Westchester County suburb 60 miles north of Manhattan. In a show of company loyalty, more than 90 of The Mines Press' 130 employees opted to remain with the company, allowing the Mines Press to retain many of its skilled, long-time employees.

Spread over 12,000 sq. ft. of office space and 100,000 sq. ft. of production and warehouse space, the facility is filled with a state-of-the-art order processing system, cutting-edge graphic arts workstations and the latest in pre-press and printing technology.

After over 80 years, the company is still actively run and managed by the Mines family, led by Danny Mines and his wife, Cynthia, and a third-generation, their children, Steven and Jennifer.





Additionally, we would like to provide you with an overview on the project. This will be a Rooftop Solar + Battery Storage Project that will create clean on-site renewable energy for 30+ years. The Solar system will lay on the roof of The Mines Press facility using a ballasted racking system. The Battery Storage container will be placed on a concrete pad on a small grassy area along with a transformer and other ancillary equipment. The site cannot be seen from the street because of the significant setback and abundant number of trees along Croton Avenue. Please see drawings provided.

With regards to our request to be on the Planning Boards calendar, this is due to the newly enacted NYSERDA approval process for Commercial & Industrial customers wishing to receive a Solar + Battery incentive. Over the years, NYSERDA has handled billions of dollars of incentives for various energy projects throughout the State. Specific to Solar + Battery systems, they have recently changed how the incentives are now secured. The old "throw your name into the hat" to see if you get the funding has ended, they now require a "shovel ready" project to apply and subsequently awarded any incentives or rebate funding. While this is a very simple application, a rooftop Solar project with a battery storage container, it's extremely important to The Mines Press and to New York State in reaching the energy goals – 85% reduction in greenhouse gas emissions by 2050 and 100% of clean electricity by 2040 (https://rev.ny.gov/).

As you will see from the attached NYSERDA slide below, The Mines Press needs to demonstrate that they have received *Planning and Zoning approvals* when required, along with *A negative declaration under the State Environmental Quality Review Act (SEQRA)*. We've also provided a copy of a recent email from *Benjamin Faber at NYSERDA* in which he clarifies and confirms the requirements. In short, NYSERDA will be opening the application window for the Solar + Storage projects located in Westchester County sometime this April. With limited funding which will be allocated to shovel ready projects on a first-come first-serve basis, the Mines Press would like to request an expedited review of this application. Without the NYSERDA Funding, the project will be at risk of not being able to pencil financially.

We look forward to presenting to your Board and answering any questions you may have. As always, we greatly appreciate the time and effort your board provides to the Community.

Kind regards,

George P. Ford, Jr. Director of Business Development Solar and Storage Centrica Business Solutions

M: (914) 200-8457 E: george.ford@centrica.com W: www.centricabusinesssolutions.com



### 4 Submitting a Project Application

The participating contractor must submit all project applications electronically through the NYSERDA Web Portal. Electronic signatures may be obtained through NYSERDA's DocuSign account, which is available in the NYSERDA Web Portal. Under no circumstances a participating contractor permitted to sign on behalf of the customer. Participating contractors can monitor the status of applications and perform other program-related activities via the NYSERDA Web Portal.

#### **Project Application Requirements**

Projects must meet all technical requirements in Section IX. At a minimum, the energy storage system must meet the requirements set forth in <u>NYSERDA's Battery Energy Storage Guidebook</u>, which adheres to the 2021. International Fire Code. Participating Contractors must submit the following as part of the project application:

- A copy of a recent customer electric utility bill (if located with customer load)
- One year of electrical usage data (if located with customer load)
- The type of energy storage system and product description, which includes the storage technology type, manufacturer, kW and kWh capacity, and roundtrip efficiency
- The intended uses of the energy storage system
- Proof of UL safety certifications currently obtained, as detailed in the technical requirements (all
  certifications must be received before payment is made)
- Proof of storage system 10-year warranty (provided prior to payment)
- Site plan
- Electrical drawing
- Estimate of total project cost (the hardware, engineering and construction, permitting, and interconnection costs up to and including system commissioning)
- If the utility requires a coordinated electric system interconnection review (CESIR): a copy of the final CESIR with email confirmation from the utility that a 25% interconnection upgrade payment has been made
- If the utility does not require a CESIR for the project: a copy of the signed and executed interconnection agreement
- Planning and Zoning Board Approval
- NYSERDA's Planning and Zoning Confirmation Form available under "Program Application Guidance" on the <u>Retail Storage Incentive webpage</u> identifying local land use approvals required for the project.
- Approved special use permit from the local municipality (if required).
- A negative declaration under the State Environmental Quality Review Act (SEQRA) or City Environmental Quality Review Act (CEQR) as evidenced by meeting minutes or written approval from the local government/lead agency (if required by the lead agency).
- Participating contractor, payee (if applicable), and customer (if applicable) certifications



From: Falber, Benjamin I (NYSERDA) <<u>Benjamin.Falber@nyserda.ny.gov</u>> Sent: Tuesday, January 28, 2020 5:39 PM To: Miguel Silva <<u>Miguel.Silva@directenergy.com</u>> Cc: erda.sm.pvprocessing <<u>pvprocessing@nyserda.ny.gov</u>>; Neligan, Alison L (NYSERDA) <<u>Alison.Neligan@nyserda.ny.gov</u>> Subject: EXT RE: SEQRA and Solar + Storage

#### Hi Miguel,

If a SEQRA review is required for the project, then a negative declaration from the local government/lead agency on the solar + storage project is required as part of the project application. Zoning board approval is also required with project applications, and the SEQRA neg dec would be issued before the town could issue the zoning board approval. We've also seen the zoning approval and the SEQRA neg dec get issued at the same time.

Just to confirm, which version of the NY-Sun manual are you using? Initially we had required the SEQRA neg dec for the storage component within 6 months of the project application to allow for some leniency as the market was starting off. However, currently for C&I solar and retail storage projects, the SEQR and zoning requirements are the same and both are required as part of the application.

Please let me know if that helps clear things up.

Thank you, Ben

Benjamin Falber Senior Project Manager, Energy Storage NYSERDA 1359 Broadway, 19th Floor | New York, NY 10018-7842 P: 212-971-5342 x3050 | F: 518-862-1091 |E: <u>Benjamin.Falber@nyserda.ny.gov</u> nyserda.ny.gov follow : friend : connect with NYSERDA

### STREET VIEW PICTURE OF THE MINES PRESS:







SITE PLAN

SITE PLAN

